



Public Schools of North Carolina
State Board of Education
Department of Public Instruction

Report to the North Carolina General Assembly

Cooperative Purchasing Agreements
SL 2015-241 (HB97), Section, 8.14 (d)

Date Due: --October 15, 2019
Report # -20
DPI Chronological Schedule, 2019-2020

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Cooperative Purchasing Agreements

SL 2015-241 (HB 97) SECTION 8.14: By October 15, 2015, and annually thereafter, DPI and the Friday Institute shall report on the establishment of the cooperative purchasing agreements, savings resulting from the establishment of the agreements, and any issues impacting the establishment of the agreements. The reports shall be made to the Joint Legislative Oversight Committee on Information Technology, the Joint Legislative Education Oversight Committee, and the Fiscal Research Division.

Cooperative Purchasing Agreements (awarded):

- ✓ Chromebook Tablets/Laptops and Chromebook Services- establishes a multi-vendor agreement from which Chrome OS equipment and services may be selected
 - Awarded to 5 vendors in November 2016 (extended in 2018 with contracts expiring 11/10/2019. Agency leadership is deciding whether to rebid or use the 204A computer contract which now has some Chromebook models.). The 5 vendors are:
 - Dell
 - Firefly Computers
 - HP
 - Trinity3 Technology
 - Troxell Communications
- ✓ Learning Management Service (LMS) – establishes a vendor managed SaaS solution that shall provide a platform for the delivery of courses to K-12 NC students
 - Awarded to Vendor “Instructure” in March 2015 (extended in 2018 with contract expiring 06/30/2021)
- ✓ Applicant Tracking System – establishes a unified and comprehensive State School System Employment/Applicant Tracking System
 - Awarded to Vendor “Teachermatch” in April 2015 (extended in 2018 with contract expiring 5/7/2021)
 - Estimate annual savings is \$400,000
 - ½ of 1.6 million NC students at \$.50 per student = \$400,000.
- ✓ WiFi Expansion Infrastructure – establishes vendor(s) to provide high density WiFi infrastructure on a 5 (3+1+1) year contract
 - Awarded to 12 vendors in March 2015 (extended in 2018. Extended in March 2019. A replacement IFB was submitted in September 2019 to DIT per E-rate guidelines). The 12 vendors are:
 - A3 Communications
 - Alphanumeric Systems
 - ANC Group
 - Carolinas IT
 - Century Link Communications
 - CNIC Inc
 - Converge Networks
 - ENA Services
 - Encore Technology Group

- IMMEXGROUP Inc
 - Korcett Holdings
 - TV Band Service
- ✓ Financial and Human Resources Enterprise Resource Planning (ERP) for LEAs – Software as a Service RFP (40-IT00118-18) – establishes vendors to provide LEAs more than one ERP offering based on key attributes such as the number of ADMs (Average Daily Membership), their desired processes, and cost. This RFP results in 5 years, plus 1 3-year optional renewal and 1 2-year optional renewal (a maximum 10-year contract) for each awarded vendor.
- Awarded to 2 vendors on April 18, 2019. The 2 vendors are:
 - CherryRoad Technologies, Inc.
 - Tyler Technologies, Inc.
- ✓ Microsoft Enrollment Education Solution Reseller IFB for the procurement of Microsoft Education Academic Volume Licensing Software (MVLS) for the North Carolina Department of Public Instruction and all related entities defined in the IFB. Employment/Applicant Tracking System
- This \$0 Convenience contract was awarded to Vendor “Softchoice Corporation” in April 2017 for 2 years. (extended in 2019 with contract expiring April 23, 2020.)
- ✓ K-8 Digital Literacy Curriculum IFB to solicit K-8 digital literacy curriculum provider(s) for NC students and teachers. The resulting contract(s) for use by LEAs and charter schools, is expected to offer the opportunity for: 1) Students to learn essential digital literacy skills (including computer fundamentals, computational thinking, keyboarding, digital citizenship and online safety, Web browsing, email and online communication, visual mapping and productivity applications; 2) Teachers to assess digital literacy growth and integrate digital literacy into core and supplemental subjects using research-based frameworks; and 3) English learners as well as students with special needs the resources they need to excel.
- This \$0 Convenience contract was awarded to Vendor “Learning.com” in March 2019 for 3 years, with the option to renew for 2 additional 1-year periods.)

Cooperative Purchasing Agreements (in process):

- ✓ Device Management Managed Service – establishes an agreement for End Users to procure Device Management and related services from a qualified vendor
 - The evaluation team has completed its initial review of the 11 submitted proposals
 - The evaluation team is recommending cancellation of this RFP and reposting with revised specifications that include the latest technology changes
 - The RFP was cancelled on October 26, 2015, with DIT and also on the Interactive Purchasing System (IPS) on the same date.
 - As of October 18, 2018, no plans have been relayed to DPI Purchasing on rebidding this Device Management Managed Service.
 - As of September 19, 2019, no plans have been relayed to DPI Purchasing on rebidding this Device Management Managed Service.

Note: Currently there is no process in place or system that allows tracking of cost savings from each contract statewide.